



Open to  
Wholesale Investors

# UK High Yield Income Fund

## Investor Presentation

**WARNING:** This presentation and its contents are intended for **qualified Wholesale Investors only**. It contains **general information** and **general advice only**, which does not take into account your personal circumstances or objectives. Nothing in this document constitutes personal advice. No returns are guaranteed and you may suffer capital loss. Investors must always consider their own personal circumstances and best interests before investing. **Investors should read the Information Memorandum** before making a decision about this investment, and seek professional advice.

# WELCOME

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# About this Presentation

This presentation is based on information found within the Information Memorandum dated 27th September, 2021 (**IM**) relating to units in the Sequince Capital UK High Yield Income Fund (the **Trust**) issued by McQua Capital Pty Ltd ABN 58 600 627 101 (**Trustee**) but it is not an offer document. The IM contains comprehensive information about investing in the Trust. **You should read the IM before applying for units in the Trust.**

Any questions about the investment can be directed to our Investor Relations Team, [info@sequincecapital.com](mailto:info@sequincecapital.com)

## Warning: For Wholesale Investors Only

This site and its contents are intended for qualified Wholesale Investors only. The Sequince Capital UK High Yield Income Fund is open to Wholesale Investors who receive offers in Australia.

The information in this presentation is general advice only. Before acting on any information, you should consider the appropriateness of it having regard to your particular objectives, financial situation and needs, and seek advice.

Investing involves risk including the possible loss of principal. The investment capabilities described herein involve risks due, among other things, to the nature of the underlying investments. All examples herein are for illustrative purposes only and there can be no assurance that any particular investment objective will be realised or any investment strategy seeking to achieve such objective will be successful. Past performance is not a reliable indication of future performance.

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## Other Warnings & Disclaimers:

**Inconsistency** To the extent of any inconsistency between this document and the Sequence Capital UK High Yield Income Fund Information Memorandum and the Sequence Capital UK High Yield Income Fund Constitution, the terms of the Sequence Capital UK High Yield Income Fund Information Memorandum and the Sequence Capital UK High Yield Income Fund Constitution prevail. **Investment available to wholesale clients only, no cooling off period** Investments in funds and other investments offered by McQua Capital and Sequence Capital are only available to "wholesale clients" (within the meaning of section 761G of the Corporations Act 2001 (Cth)). You may only apply for these investments by completing the Investor Application Form. As wholesale clients, investors will not receive a product disclosure statement and will not have any cooling off rights. The Sequence Capital UK High Yield Income Fund Information Memorandum is not a prospectus or product disclosure statement for the purposes of the Corporations Act and has not been lodged with the Australian Securities and Investments Commission (ASIC). **No offer outside Australia** Neither this document or the Sequence Capital UK High Yield Income Fund Information Memorandum constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. No action has been taken to register or qualify the interests or the offer, or to otherwise permit a public offering of interests in any jurisdiction outside Australia. Information in the Sequence Capital UK High Yield Income Fund Information Memorandum and this document is subject to change from time to time. 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# About Sequince Capital

Sequince Capital is a globally-focused and connected fund manager that manages money on behalf of private wholesale clients, the clients of financial advisers and institutional investment partners.

Our team has over 30 years of experience and has global relationships with a broad range of investors to provide a robust and capable capital vehicle for deployment into exceptional alternative investment opportunities.

Part of a consortium of some of the world's most capable and connected investment specialists, via Sequince Capital, our clients can access a unique underlying ecosystem of global opportunities, typically off the radar of most Australian-based investment managers.

Sequince Capital is a measured alternative Investment option for private and institutional investors seeking capable management and reliable, above-market returns.

We provide access for clients to invest in-parallel to our investment team in Sequince Capital-managed opportunities. In most cases, the majority of investment funds managed by Sequince Capital comprise a portion of the firm's own capital. This solidifies a synergy of interest between Sequince Capital and its investors.

We offer a number of bespoke strategies for investors looking to capitalise on opportunities that many investors may overlook.

We constantly strive to set a high benchmark in the alternative investment space, both in terms of fostering market-beating returns while making a long-term positive impact on the economies and communities we invest in.

Sequince Capital's investment teams both in Australia and around the globe collaborate to aim to provide bespoke, innovative investment opportunities and consistent and above-benchmark investment returns for fund investors throughout market cycles.

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# Fund Overview

| The Sequence Capital UK High Yield Income Fund has been designed to provide investors access to bespoke alternative high yield investment opportunities in the UK that would not otherwise be accessible via conventional investment managers in Australia.

The fund seeks to generate superior absolute returns compared to other listed and unlisted funds who invest in alternative assets. We are seeking to preserve investor capital by selecting investments where downside risk is insurable, or capital is secured.

The fund is currently open to Wholesale and Sophisticated Investors only. More about how investors qualify as Wholesale or Sophisticated later in this presentation.

# Investment Objective

- Deliver **superior absolute returns** in comparison to competitor alternative income funds
- **Target** annual income yield paid to investors: **10% nett of fees**
- **Preserve** and stabilise fund **capital** via secured lending and/or insured downside risk.
- Provide a **regular and predictable income** stream to investors



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# Investment Strategy



- Provide secured lending to the underlying investments at a premium interest rate
- Target underlying investments that have a sustainable, long-term scope for ongoing borrowing, to ensure sustained and predictable lending revenue for the fund
- Secure lending via more than one instrument, e.g.:
  - Specific & General Security Agreements
  - After-The-Event Insurance (insurance against litigation case loss)
  - Government or State creative industry tax credits/rebates, UK VAT reclaims, sales contracts, pre-sale contracts, Commissions for TV, minimum guarantees from sales agents, and gap financing

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## UNDERLYING INVESTMENTS

# Global Finance Platform

| The fund will make loans (via the Australian SPV lending entity) to Global Finance Platform Ltd (UK).

The Fund (via the Australian SPV lending entity) will provide a scalable debt line for use by UK law firms to cashflow a specific type of **small claim case in which millions of individual claimants exist**, all with the same case type and a **specific, repeatable process** for achieving a **successful outcome**.

The litigation claims are made in relation to the overcharging, or undisclosed charging of fees (and/or payments of sales commissions) within financial and insurance products in the UK, which has been verified as prolific and systemic over many decades. Clear legal precedents have been set for these types of claims to be awarded in the customers' (plaintiffs') favour (cases are commonly referred to in the UK as 'Plevin' cases, after the surname of the precedent case). **A case win usually results in a refund of fees, commissions and/or bank interest wrongly charged over the life of the product in which the customer held it for.**

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## UNDERLYING INVESTMENTS

# Global Finance Platform cont'd

Using a proprietary auditing technology, owned by our UK counterparties, that has been developed specifically to provide verification of an overcharge or miscalculation **to an accuracy rate of 99.99%**, these cases have a **win rate greater than 95%** and all cases are also **fully-insured by way of After the Event Insurance (ATE)**. This means that even the 5% of cases that may not succeed in court (usually due to inconsistencies in the law firm's process, not accuracy of auditing), **legal costs and financing costs are always covered and reimbursed**. This insurance component provides for extremely strong capital preservation characteristics for Sequince Capital and therefore its investors.

This type of litigation funding attracts a premium cost of funds that can be charged to the law firm, **allowing for an exceptional yield to be delivered to the fund** and in turn, to the fund's investors. This fact, coupled with the sheer size of the case market for this type of litigation, and the capital protection via the After the Event Insurance, makes this debt vehicle a highly lucrative and cornerstone investment component of the Sequince Capital UK High Yield Fixed Income Fund.

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## UNDERLYING INVESTMENTS

# Goldfinch Media Finance Ltd

The fund will make loans (via the Australian SPV lending entity) to Goldfinch Media Finance Ltd (UK).

The Goldfinch Group (UK) provides a vertically integrated global business model with expertise across collateralized film finance, production, facilities and management in Film, Television and Video Games. The Company's record includes 200+ projects and investments of AUD \$540M+ into the creative industries, with many going on to win awards and critical acclaim and 0% default rate on their lending activity over 7+ years.

Sequince Capital will provide a **secured debt line to Goldfinch Media Finance Ltd** which will attract **premium rates and fees** (comparatively) for this kind of debt facility, and will be **secured** against Government or State creative industry tax credits/rebates, UK VAT reclaims, sales contracts, pre-sale contracts, commissions for TV, minimum guarantees from sales agents, and gap financing.

The Australian SPV lending entity will also participate in a profit share of the on-lending and media financing activities that Goldfinch engages in, which will further support its ability to return a high yield to the fund and its investors.

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# Investor Benefits



## High Yield, Regular Income Payments

Earn above-average income, with regular distributions.\*



## Access alternative investments

Alternative investments of this nature are typically only available to institutional investors and private investment offices with the right connections.



## Low-correlation to typical asset classes

The underlying investment and lending activities of the Fund possess and extremely low correlation to other major asset classes like equities, property, fixed interest and commodities, serving as an effective hedging strategy for investors.



## Capital Preservation Built-In

Unlike some alternative wholesale investment & venture funds, where capital is not secured or guaranteed in any way, secured lending with downside risk protection has been built in.^



## Experienced Investment Managers & Stakeholders

Sequence Capital and its counterparts in the UK have extensive experience in curating and designing high-performing alternative investments.

\*returns and income are never guaranteed, target distribution intervals are intended but not guaranteed.

^ We can never guarantee complete protection of capital. There is always a chance of capital loss, but the fund has aimed to take steps to limit this risk.

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# HOW INVESTORS CAN QUALIFY

## Who can invest?

The fund is open to Wholesale & Sophisticated investors only. There is also a scope for investors to be deemed 'Experienced' and be approved for entry into the fund, if they do not meet standard definitions of Wholesale/Sophisticated.

You must obtain an **accountant's certificate** confirming you meet the requirements to be deemed a Wholesale Client / Sophisticated Investor. Read on for more information.

### Sophisticated Investor

A sophisticated investor is one or more of the following:

- A person or entity that has obtained an accountant's certificate dated no more than two years ago that confirms the client:
  - has **net assets of at least \$2.5 million**; or
  - had a **gross income** for each of the last two financial years **of at least \$250,000**. (See the Accountant Certificate in the Client Details Form)
- A person or **entity that is controlled** by a person or entity that meets the requirements of (a) or (b) above.
- person or entity who invests where the purchase price of the product is at least **\$500,000**.

# HOW INVESTORS CAN QUALIFY

## Who can invest?

### Professional Investor

A professional investor is defined as one or more of the following:

- A financial services licensee.
- A body regulated by APRA, other than a trustee of any of the following (within the meaning of the Superannuation Industry (Supervision) Act 1993):
  - a) a superannuation fund;
  - b) an approved deposit fund;
  - c) a pooled superannuation fund;
  - d) a public sector superannuation scheme. (This does not include SMSF)
- A body registered under the Financial Corporations Act 1974.

- The trustee of:
  - a) a superannuation fund;
  - b) an approved deposit fund;
  - c) a pooled superannuation trust; or
  - d) a public sector superannuation scheme; within the meaning of the Superannuation Industry (Supervision) Act 1993 and the fund, trust or scheme has net assets of at least \$10 million.
- A person or entity who controls gross assets of at least \$10 million (including any amount held by an associate or under a trust that the person manages).
- A listed entity or related body corporate of a listed entity.
- An exempt public authority.
- A body corporate or an unincorporated body that:
  - a) carries on the business of investment in financial products, interests in land or other investments; and
  - b) for those purposes, invests funds received (directly or indirectly) following an offer or invitation to the public, within the meaning of section 82 of the Corporations Act 2001, the terms of which provided for the funds subscribed to be invested for those purposes;
- A foreign entity that, if established or incorporated in Australia, would be covered by one of the preceding paragraphs.

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# HOW INVESTORS CAN QUALIFY

## Who can invest?

### Experienced Investor

An AFSL licensee is satisfied on reasonable grounds as described in Section 708(10) and s761GA of the Corporations Act 2001 (Cth.) that the person to whom the offer is made has previous experience in investing in securities that allows them to assess:

- the merits of the offer
- the value of the securities
- the risks involved in accepting the offer
- their own information needs
- the adequacy of the information given by the person making the offer

This assessment is made by the investor **completing a questionnaire and set of declarations**. This would be submitted to the **trustee for review and approval**.

This avenue may suit investors who do not qualify under the minimum assets or income thresholds, however have a relatively high level of experience and understanding of investing, and can make a clear and calculated assessment of the risks associated with the offer. The approval of such investors will be at the discretion of the trustee upon receiving their assessment/declaration.

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# Minimum Investment Amounts

## INITIAL INVESTMENT

\$100,000

## SUBSEQUENT INVESTMENT

\$50,000

## DIVIDEND REINVESTMENT

No minimum

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# Income Distributions

## | Target Distribution Interval Options

- Quarterly

## | Distribution Options

- Paid into Investor nominated bank account
- Reinvested via purchase of additional units in the Fund

\*returns and income are never guaranteed, target distribution intervals are intended but not guaranteed.



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# Withdrawals

IE withdrawal of capital/redemption of units, not to be confused with income distributions.

## | Withdrawal Requests by Investor

As per the IM, the Fund does not expect to accept partial or full withdrawal requests (of initial investment capital) earlier than 3 years from initial investment into the Fund.

## | Withdrawal Offers by Fund

As per the IM, the Fund does not expect to make partial or full withdrawal offers (of initial investment capital) earlier than 3 years from initial investment into the Fund.

# Suggested Investment Timeframe

## 3 Years

Minimum Suggested Investment Timeframe

Due to the illiquid nature of the Fund's investments, an investment in the Fund should be viewed as medium to long term, with a **minimum suggested investment timeframe of three years**. Please note, this suggested timeframe does not constitute personal financial product advice and you should seek advice from your financial advisor before investing.

| We do not anticipate that any withdrawal offers will be made within **three years** of the Inception Date. If withdrawal offers are made to Investors in an Investment Option, then they **must be made to all Investors in that Option on a pro rata basis**.

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# Costs of Investing

**Note:** Target return nett of fees for investors is **10% pa**

## Adviser Fee (optional)

If an investor is being provided personal advice to invest into the fund by a licensed adviser, the adviser and client may agree on an initial advice fee, and this fee can be collected from Application Money by the Fund and remitted to the adviser. Any advice fees are additional/separate from the fees associated with the Fund and will impact the nett funds/units the investor subsequently holds in the Fund.

Other fees may apply.

## Contribution Fee

**2% of application money (nett of any adviser fees)**

The Fund will charge a one-off contribution fee upon Application Money entering the Fund.

## Investment Manager Fee

**1% per annum of the Fund's NAV (nett asset value)**

The Fund will charge an ongoing investment management fee to manage the assets of the fund.

## Trustee Fee

**0.75% per annum of the Fund's NAV (nett asset value)**

The Fund will charge an ongoing trustee fee to administer the fund, manage compliance and recover Fund expenses.

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# FUND DEMOGRAPHICS

## Target Market

Under the assumption that they meet the Wholesale/Sophisticated/Experienced Investor criteria, the following types of clients could be considered a target market for the Fund:

- Individuals, Companies & SMSFs
- Private investment firms & family offices
- Investors seeking diversification of existing investment portfolio into alternative and innovative investment vehicles
- Those seeking a regular income stream
- Seeking access to bespoke UK investment opportunities
- Investors who understand and recognise bespoke debt investments and how they compliment an investment portfolio
- Investors looking to hedge a traditional portfolio of equities and real estate assets with an investment that has a very low correlation to these markets.

# INVESTOR CONSIDERATIONS

## Risks

| There are always risks associated with investing.

Although the Fund has made a significant effort to mitigate risks wherever possible (particularly capital risk), investors must be aware of and consider the risks before investing. There are General Fund and Investment Risks as well as Risks specific to this Fund that should be considered before recommending or investing into the Fund.

**Full details and definitions of these risks can be found in the Information Memorandum.**



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# Investor Reporting

## | Investors will receive the following reporting:

- Initial Investment Confirmation Statement
- Annual Taxation Summary
- Distribution Statements each time a distribution is made
- Subsequent Investment Confirmation Statements (additional investments & reinvestment of distributions)



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# Further information for Investors

We currently have available the following additional information resources:

- Website: [www.sequincecapital.com](http://www.sequincecapital.com)
- Investor Brochure (available via website or by email request [info@sequincecapital.com](mailto:info@sequincecapital.com))
- **IM (Information Memorandum)** (available via website or by email request [info@sequincecapital.com](mailto:info@sequincecapital.com)) - **Compulsory Reading prior to applying for units in the Fund.**



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# Forms

## | Where to obtain forms:

- Investor Application (available by email request [info@sequincecapital.com](mailto:info@sequincecapital.com))
- Wholesale Investor Information & Accountant Certificate (available by email request [info@sequincecapital.com](mailto:info@sequincecapital.com))



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# HOW TO INVEST

# Application Process

## 1. Complete Application Form

- Obtain Accountant Certificate to verify Wholesale/Sophisticated Investor status (certificate template included in application form)

## 2. Customer Identification requirements

- AML/CTF Forms
- Scans of ID
- SMSF & Trust documentation (if applicable)

## 3. Payment of Application Money

- EFT via details in the Application Form (referencing details also included in App Form)

## 4. Processing of Application Form & Issuing of Units

- Applications will be processed and units in the fund issued Weekly. Applications, supporting documents and Application Money needs to be received by COB Thursday to be processed and units issued in the following week.

## 5. Investment Confirmation Statement emailed to the Investor

(With copy sent to nominated Adviser, if appointed)

# Thank You



**More information:**  
[www.sequincecapital.com](http://www.sequincecapital.com)

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